



# SMITH-COOPER<sup>®</sup> INTERNATIONAL



August 7, 2018

To: All Smith Cooper International Distributors, Wholesalers, Manufacturer's Representatives, and Sales Personnel

Due to continued increases in raw materials, labor, and environmental regulations, Smith-Cooper International will be implementing the following price increase effective August 13, 2018. All orders placed prior to August 13, 2018 will be honored at current pricing.

Although the amounts may vary by item, the average price increase by product line will be as follows:

<b>Product Category</b>	<b>Adjustment type</b>	<b>Increase</b>
Stainless Steel ANSI Flanges	Multiplier adjustment	22.5%

Please continue to monitor our website [www.smithcooper.com](http://www.smithcooper.com) for the most up-to-date information, announcements and list prices.

Due to the current volatility of the materials market and changing government regulations, Smith-Cooper International reserves the right to limit order quantities based on historical purchase patterns, and will not be accepting backorders. Orders with release dates submitted on or after August 13, 2018 will be billed at the new pricing.

If you have questions regarding this price increase please contact your local Smith-Cooper International manufacturer's representative or salesperson directly.

We would like to thank you for your understanding and continued support of Smith-Cooper International.

Best regards,

Chris Peeler  
Senior Vice President, Sales & Marketing  
Smith-Cooper International